

Cochin Smart Mission Limited (CSML)

Cochin Smart Mission Limited
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TnD No.: CSML/ TND / 2018 /64 /021

Dt: 13/04/2018

To:

All participating Bidders

Dear Sir,

Sub:- Minutes of the Pre Bid Meeting & ADDENDUM-I for the RFP for Implementation of Smart Classrooms in Government Schools of Kochi under Smart City Mission-Reg.

Ref: (1) Tender ID: 2018_KMRL_195624_1

(2) RFP: CSML/Education/RFP/001 Dated: 09/03/2018

Other Ref:- (1) CORRIGENDUM -3 TnD No.: CSML/ TND / 2018 /64 /014 Date: 31/03/2018
(2) NIT Revised- NIT No. CSML/Education/RFP/001 Date: 13/03/2018
(3) CORRIGENDUM -2 TnD No.: CSML/ TND / 2018 /64 /003 Date: 05/03/2018
(4) CORRIGENDUM -1 TnD No.: CSML/ TND / 2018 /64 /002 Date: 01/03/2018
(5) Notice inviting Tender -NIT No. CSML/Education/RFP/001 Date: 23/02/2018

With reference to the above, the **Minutes of the Pre Bid Meeting & ADDENDUM-I** in respect of the above mentioned Request for Proposal (RFP) is herewith enclosed. Bidders shall make note of the same and submit their proposals accordingly.

**Encl: 1) Minutes of the Pre Bid Meeting
2) ADDENDUM-I**

**Sd/-
Managing Director
Cochin Smart Mission Limited**

Cochin Smart Mission Limited (CSML)

**Minutes of the Pre-Bid meeting held at 10th Floor CSML office, on 19-03-2018 at 3:00 PM
for the RFP for Implementation of Smart Classrooms in Government Schools of Kochi
under Smart City Mission.**

Attendees of the Pre Bid Meeting

Sl. No.	Name	Designation	Organization
Representatives of Authority			
1	Mrs. Raji	General Manager	Cochin Smart Mission Ltd (CSML)
2	Mr. Abdul Kalam	Additional General Manager	KMRL
3	Mr. Ajay kumar	Team Leader	PMC- Smart City Kochi
4	Mrs. Surabhi Kureel	Project Manager	PMC- Smart City Kochi
5	Mr. Abhishek Xavier	Urban Design Expert	PMC- Smart City Kochi
6	Mr. Korath Mathew	ICT Expert	PMC- Smart City Kochi
7	Mrs. Renuka	Construction Manager	PMC- Smart City Kochi
8	Ms. Usha Jyothi G	Procurement Expert	PMC- Smart City Kochi
9	Mr. Arun Savi	Senior Manager	PMC- Smart City Kochi
Representatives of firm / agency present			
1	Ms. Nutei Lalnunsangi	Manager BD	M/s Teamax Smart Industries India Pvt Ltd
2	Mr.S. Ghosh	General Manager	M/s Teamax Smart Industries India Pvt Ltd
3	Ms. Sandya	Manager-CSM	M/s Extramarks Education India Private Limited
4	Mr. Ranjith T.V.	Manager-Tech	M/s RAILTEL
5	Mrs. Aarty Kale		M/s RAILTEL
6	Mr. Tijo Verghese	BDM	M/s Isyx Technologies India Pvt. Ltd
7	Mr. Manoj Peter		M/s Isyx Technologies India Pvt. Ltd

The following clarifications are issued to the queries received through email.



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Sl. No.	Pre-Bid Queries				Clarifications
	RFP Document Reference (Clause No.)	RFP Document Reference (Page No.)	Content of the RFP requiring clarification	Change Requested/ Clarification required	
1	1.1.2 of Sl. No. i	8	The Bidder for participation in the Selection Process, may be a single entity or a group of entities (the "Consortium"), coming together to execute the project.	Proposed change: We request consortium not to be allowed and only one company be selected who would solely accountable for successful implementation and execution of the project.	No change. Clause No. 1.1.2 of Sl. No. i, Page 8 holds good
2	1.1.2 of Sl. No. iv g)	10	Lead member should have minimum 51% share in Consortium. Consortium agreement to be submitted.	We request to remove the capping of lead member share for creating a win-win consortium.	No change. Clause No. 1.1.2 of Sl. No. iv g), Page 10 holds good
3	1.1.3	10	Sub-Contracting is not allowed for this RFP	We request to allow subcontracting as it is difficult for a company to supply and install all elements and manage for the required period.	No change. Clause No. 1.1.3, Page 10 holds good
4	1.4.3 under Sl. No. a) and d)	20	All Bidders who has scored more than 70% marks in the Technical Evaluation will be Technically qualified. All the technically qualified bidders will be notified to participate in Financial Proposal opening process. Technically qualified bidder who has quoted lowest price, after arithmetic correction will be declared as L1 bidder.	We request to kindly change the evaluation method as QCBS of 70:30 where 70% marks would carry the weightage for technical evaluation and 30% for financials. The justification is as followed: <ul style="list-style-type: none"> Smart Education concept comes with innovation in Education. Providing best Education is ultimate aim hence giving leverage to latest tech tools and innovation would only be possible through balanced way of evaluation i.e. QCBS method of evaluation that offers best quality at economy. The key of Smart Education lies in its solution/platform in modern time hence the technical capabilities of the platform in terms of 	No change. Clause No. 1.4.3, under Sl. No. a) and d) Page 20 holds good



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				<p>advance features and experience to deliver has to be considered prominently. In all Smart City projects technology comes first and price next. Hence each Smart cities are coming up with same evaluation criteria. Like Jabalpur Smart Cities, Gwalior Smart cities, Pune Municipal Corporation, Indore Smart cities, Ujjain Smart City etc.</p> <p>Qualified bidders treated equally and considering the price (L1) of bidders may not be a correct way. The compatibility of solution with your vision and its readiness should be welcome. A bidder possessing merit and bidders with no extra ordinary ability should not be taken on same platform. To get the fair as well as balanced evaluation procedure we strongly recommend the said QCBS method. In the benefit of students, the novel ideas that comes with economic package should be on board that will help students for learning, Teachers for teaching and administration to monitor and keep track of entire project.</p>	<p>No change.</p> <p>Clause No. 1.4.3, under Sl. No. a) and d) Page 20 holds good</p>
5	1.4.3 of Sl No. d)	20	Technically qualified bidder who has quoted lowest price, after arithmetic correction will be declared as L1 bidder.	<p>Proposed change: QCBS (Quality cost based selection). We request that the weightage of technical and commercial be in the ratio 80:20. This will ensure higher credibility of digital e-content to be supplied.</p>	



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Sl. No.	Pre-Bid Queries				Clarifications
	RFP Document Reference (Clause No.)	RFP Document Reference (Page No.)	Content of the RFP requiring clarification	Change Requested/ Clarification required	
6	1.4.4 PQ-2 Turnover	21	The Sole Bidder or the Lead Member of consortium should have average annual Turnover of Rs. 1.5 Crore for last 3 audited financial years (2014-15, 2015-16 and 2016-17) ending March 2017.	<p>(i) Proposed change: The Sole Bidder should have average annual Turnover of Rs. 10 Crore for last 3 audited financial years (2014-15, 2015-16 and 2016-17) ending March 2017. The purpose of this clause is to ensure that the successful bidder has adequate experience in implementing smart classrooms. However the average turnover specified is on the lower side.</p> <p>(ii) Suggests- considering Turnover and Total Project Value of 4.9 Cr as mentioned in RFP, asking for min 3 Smart Class Project of 2 Crores is not perpetually equivalent. PQ3 is a high value PQ and very few companies will be eligible to bid. We request you to please consider our change request of PQ3 to minimum 3 Smart Class Projects of 50 Lakhs instead of 2 Crores to enable other bidders to participate.</p>	<p>No change.</p> <p>Clause No. 1.4.4 PQ-2 Turnover, Page 21 holds good</p>
7	1.4.4 PQ-3 Experience	21	The Sole Bidder or Lead Member or any member of its consortium should have successfully supplied and implemented (1) At least One (1) Smart Class projects with the project cost not less than Rs. 4 Crores OR (2) Two (2) Smart Class projects with the project cost not less than Rs. 2.5 Crores each OR (3) Three (3) Smart Class projects with the project cost not less than Rs. 2 Crores each in last 5 (Five) financial years (FY 2012-13, 2013-13, 2014-15,	<p>(i) Proposed change: The Sole Bidder should have successfully supplied and implemented (1) At least one (1) Smart Class projects with the project cost not less than Rs. 10 Crores OR (2) Two Smart Class projects with the project cost not less than Rs. 5 Crores each in last 3 (three) financial years (FY 2014-15, 2015-16 and 2016-17)</p> <p>(ii) PQ3 is a high value PQ and very few companies will be eligible to bid. We request you to please consider our change request of PQ3 to minimum 3 Smart Class Projects of 50 Lakhs instead of 2 Crores to enable other bidders to participate.</p>	<p>Modified.</p> <p>Refer Sl. No.1 of Addendum-1</p>



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	RFP Document Reference (Clause No.)	RFP Document Reference (Page No.)	Content of the RFP requiring clarification	Change Requested/ Clarification required	
			2015-16 and 2016-17)	<p>(iii) We request to change the criteria of minimum experience of project cost to minimum 50% of estimated project value as the Smart Education is in existence with its contemporary format in latest time only. i.e. in last one year only, all the projects are launched as pilot projects subsequently big volume projects with exactly similar components & format are yet to be deployed and completed. So asking for experience of 50% value of estimated project value would be sufficient.</p> <p>There are other parameters also to judge the bidder's experience. As like number of classrooms, schools, Govt./Pvt. projects.</p> <p>Request to change the document of completion certificate to 'On going' certificate for the same justification as mentioned above. Latest Smart Classroom projects came in to existence in last year, all these projects are of minimum three years so completion would take place in 2018/19 onwards. The previous projects carries old technologies that does not match with projects that are expected to be deployed under Smart City asking for experience of offline solution which was in trend and envisaging online solution is contradictory. hence we request to focus on projects based on latest technologies instead of looking for timeworn solution.</p>	



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	RFP Document Reference (Clause No.)	RFP Document Reference (Page No.)	Content of the RFP requiring clarification	Change Requested/ Clarification required	
8	1.4.4 PQ-5 Certifications	22	The Sole Bidder or the Lead Member of consortium should have a valid ISO 9001:2008 or similar quality certification.	<p>Proposed change: The Sole Bidder should have a valid ISO 9001:2008 and 27001:2013.</p> <p>We request to consider ISO certification from any member of consortium partner also.</p>	<p>Modified.</p> <p>Refer Sl. No.2 of Addendum-1</p>
9	1.4.5 under the column "Criteria"	22	Experience of implementing Smart class Programme in India	We request to consider global experience also for Smart classroom	<p>No change</p> <p>Clause No. 1.4.5 under the column "Criteria" pertaining to "Experience of implementing Smart class Programme in India", Page 22 holds good</p>
10	1.4.5 under the column "Method of allotting marks for technical score"	22	Sole bidder / any member of Consortium with 5 years or more experience will be awarded 15 marks and bidder with experience of 3 years will get $3/5*15=9$ marks	<p>Request to change the experience for 3 years, Asking 5 years' experience is not relevant for the same justification as explained in point 1 & 2.</p> <p>Smart Education is delivered in Smart cities in recent times only and it is proved. Older experiences are irrelevant.</p>	<p>No change.</p> <p>Clause No. 1.4.5 under the column "Method of allotting marks for technical score" pertaining to "Sole bidder / any member of Consortium with 5 years or more experience will be awarded 15 marks and bidder with experience of 3 years will get $3/5*15=9$ marks", Page 22 holds good</p>



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	RFP Document Reference (Clause No.)	RFP Document Reference (Page No.)	Content of the RFP requiring clarification	Change Requested/ Clarification required	
11	1.4.5 under the column "Method of allotting marks for technical score"	23	Sole bidder / any member of Consortium having implemented 1000 smart class rooms or more will be awarded 15 marks and other bidders will be allocated marks proportionately. E.g. Bidder with 1000 classrooms will get 15 marks and bidder with 500 classrooms will get $500/1000 \times 15 = 7.5$ marks	Cochin smart Cities is looking for implementing 100 classrooms in 25 schools so the criteria should be asking for experience of 1000 classrooms implementation is not justifiable as per CVC guidelines. Nearby of existing classroom would be a reasonable (min 50 max 100)	Modified. Refer Sl. No.3 of Addendum-1
12	1.4.5 under the column "Criteria"	23	No. of schools of Kerala Education board supported by the solution proposed. Documentary proofs with customer references should be submitted	We would request to consider experience of Smart classroom implementation from any premier institute and not restricted to Kerala education board.	No change. Clause No. 1.4.5 under the column "Criteria" pertaining to "No. of schools of Kerala Education board supported by the solution proposed. Documentary proofs with customer references should be submitted.", Page 23 holds good
13	1.4.5 under the column "Method of allotting marks for technical score"	23	Sole bidder / any member of Consortium having implemented 5 schools or more of Kerala Education Board will be awarded 10 marks and other bidders will be allocated marks proportionately.	Proposed change: The Sole bidder should having implemented atleast 50 schools or more of CBSE/ Kerala Education Board in last three years will be awarded 10 marks and other bidders will be allocated marks proportionately.	No change. Clause No. 1.4.5 under the column "Method of allotting marks for technical score" pertaining to "Sole bidder / any member of Consortium having implemented 5 schools or more of Kerala Education Board will be awarded 10 marks



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					and other bidders will be allocated marks proportionately.”, Page 23 holds good																												
14	1.4.5 under the column “Criteria”	23	Presentation of the solution: 10 marks.	<p>Proposed Clause: We request to increase the marks of Presentation from 10 to 20 marks. Presentation should comprise of educational content (15 marks) & solution to project implementation approach (5 marks).</p> <p>Parameter to evaluate Content</p> <table border="1"> <thead> <tr> <th>S. No.</th> <th>Criteria</th> <th>Maximum Marks</th> <th>Method of allotting marks for technical score</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Quality of content</td> <td>05</td> <td>Pedagogy based learning solutions with explanation of concepts Activity based content</td> </tr> <tr> <td>2</td> <td>Quality of Animation</td> <td>05</td> <td>Visual clarity and brightness Sound Clarity, Audibility, Accent Neutrality Sufficient number of animations (2D/3D)</td> </tr> <tr> <td>3</td> <td>Availability of virtual laboratories</td> <td>02</td> <td>Virtual laboratories</td> </tr> <tr> <td>4</td> <td>User friendly interface</td> <td>02</td> <td>Ease of access</td> </tr> <tr> <td>5</td> <td>Supplementary materials</td> <td>01</td> <td>Availability of question bank, multiple choice question assignments, interactive exercises, availability of different evaluation tools</td> </tr> <tr> <td>Total</td> <td></td> <td>15</td> <td></td> </tr> </tbody> </table>	S. No.	Criteria	Maximum Marks	Method of allotting marks for technical score	1	Quality of content	05	Pedagogy based learning solutions with explanation of concepts Activity based content	2	Quality of Animation	05	Visual clarity and brightness Sound Clarity, Audibility, Accent Neutrality Sufficient number of animations (2D/3D)	3	Availability of virtual laboratories	02	Virtual laboratories	4	User friendly interface	02	Ease of access	5	Supplementary materials	01	Availability of question bank, multiple choice question assignments, interactive exercises, availability of different evaluation tools	Total		15		No change. Clause No. 1.4.5 under the column “Criteria” pertaining to “Presentation of the solution: 10 marks.”, Page 23 holds good
S. No.	Criteria	Maximum Marks	Method of allotting marks for technical score																														
1	Quality of content	05	Pedagogy based learning solutions with explanation of concepts Activity based content																														
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3	Availability of virtual laboratories	02	Virtual laboratories																														
4	User friendly interface	02	Ease of access																														
5	Supplementary materials	01	Availability of question bank, multiple choice question assignments, interactive exercises, availability of different evaluation tools																														
Total		15																															
15	1.4.6 under Sl.No. a.	23	The Bidder shall quote only one specific make and model from only one specific OEM, for each of the goods.	We request to allow for multiple option for OEM selection till this meets the technical criteria. This is allow the bidder for better price negotiation with OEMs.	No change. Clause No. 1.4.6 under Sl. No. a, Page 23 holds good																												
16	1.4.6 under Sl.No. d.	24	Active components	Pls define the active components.	Modified. Refer Sl. No.4 of Addendum-1																												



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17	3 under Sl. No. f.	34	f. Education content should be separately available in Malayalam and English with voice and Animation relevant to the subject. Minimum 2000 modules in each language per subject. Each module of minimum 3 minutes duration. The syllabus should be transformed into video form as required with animation and graphics to support complete syllabus.	If a company has digital content mapped to Kerala Education Board for classes1-XII for all subjects in English language & is willing to provide content also in Malyalam on award of contract . Under such scenario is such company eligible to participate in the said Bid? Please clarify.	The firm/Bidder is eligible to participate in the Bid subject to satisfying the stipulated qualification criteria specified in the RFP. Also refer modified clause. Refer Sl. No.5 of Addendum-1
18	7 under Sl. No. b.	37	Dedicated toll free Phone Number (freely reachable from landline as well as all major mobile service providers)	Calls to Toll free number is chargable and hence provision should be allowed for land line and not toll free.	Modified. Refer Sl. No.7 of Addendum-1
19	Annexure 2.5. - Technical Compliance Matrix under Sl.No. 11..	75	11. Google for Education: The Educational Platform must be integrated with free tools available like Google for Education. It must seamlessly integrate the Google Classroom forum for empowering teachers to create classes, distribute assignments, send feedback, and see everything in one place. It is Instant. Paperless. Easy.	Google Classroom is absolutely a proprietary product which would restrict and confine the choice of the prospective Bidders. Therefore, the department is requested to unbar the limit from a particular company as there are similar features available on other platforms also & Bidder should have the choice to choose from wide range of platforms with similar features to be integrated with the Education portal. Please clarify.	Modified. Refer Sl. No.10 of Addendum-1



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	RFP Document Reference (Clause No.)	RFP Document Reference (Page No.)	Content of the RFP requiring clarification	Change Requested/ Clarification required	
20	Annexure 2.5. - Technical Compliance Matrix under Sl.No. 16.	76	16. Content integration features: Apart from supporting the vendor's own digital contents, the Educational Platform should provide native support to a wide range of third-party contents also.	Department is requested to kindly elaborate & clarify as to the kind of native support that would be required? Secondly, department is requested to clarify What all types of third party contents is the department looking at?	The software solution should have in-built API to support integration of third party content. Third party content will include content made by IT@ School, SCERT, etc.
General Queries					
21				The bidder should have expertise in developing Educational content and should have a minimum of 150 academicians and animators on its payroll since last 3 years. This would help to ensure that successful bidder has the expertise and capability to continue to enrich and upgrade the educational content during the project period	Existing Clauses of the RFP holds good unless otherwise specifically amended.
22				The bidding entity should be of sound financial health and should be a profit making entity in the previous 3 financial years.	Existing Clauses of the RFP holds good unless otherwise specifically amended.
23				We request that subletting in any form should not be allowed.	Clause No. 1.1.3, Page 10 holds good.



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24				<p>We have deployed several projects at Smart cities and similar deliverables were used in these projects, in order to achieve best outcome for learners, teachers and administration we have certain generic suggestions that will enhance the quality of project, kindly consider the points of suggestions as mentioned below:</p> <ul style="list-style-type: none">• A system Integrator who is supposed to take care of hardware deployment and maintenance , Software platform, Training of teachers etc. should also be made responsible for connectivity at school which is base for Online projects delivery and execution.• The project is looking for cloud base management of Education, Dedicated connectivity to the schools would be essential component in this regard. Kindly add connectivity (leased line/ wired) in to RFP , asking to deploy and maintained by System Integrator(Bidder)• Smart cities are coming up with high solution to revamp the system by using Digitized tools. The bidder should have undergone	<p>Existing Clauses in the RFP holds good unless otherwise specifically amended.</p>



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				<p>through some tests of standards. Like CMMi level 3 for Software security, ISO 29990:2010- Learning Services for Non-Formal Education & Training by this way Cochin Smart City would get the appropriate bidder on board and the standards of novel Education system would start from a good level.</p> <ul style="list-style-type: none">• Keep the scope for additional offerings by bidders. If additional features are treated with additional marks then it would a healthy competition among bidders to propose the better. The said competition will bring excellence in project.• The project is of Smart City so keeping additional marks for Smart City project would be better way to get the compatible solution. Readiness for desired solution would be an added advantage in this case. <p>We are making note of few relevant tenders for your consideration. We will attaching all the RFP's mentioned below in separate mail.</p>	<p>Existing Clauses in the RFP holds good unless otherwise specifically amended.</p>



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25				We would request for an extension of time for tender submission by at least 2 weeks from the date of submission. We hope, you would grant our request in order to ensure fair & competitive participation in the tender.	Modified. Refer Corrigendum issued vide : CSML/ TND / 2018 /64 /026 Date: 13/04/2018 Published on website. www.csml.co.in , www.kochimetro.org and www.etenders.kerala.gov.in , - under organization name – “Kochi Metro Rail Ltd.

Firm / agency is hereby once again reminded that, offer / proposal shall be submitted keeping in mind the clarifications & addendum issued.

Sd/-
Managing Director
Cochin Smart Mission Limited

Cochin Smart Mission Limited (CSML)

ADDENDUM-I

For

RFP for Implementation of Smart Classrooms in Government Schools of Kochi under Smart City Mission.

(Tender ID: 2018_KMRL_195624_1)

(RFP: CSML/Education/RFP/001 Dated: 09/03/2018)

Pursuant to **Clause 1.1.7 of Instruction to Bidders**, following addenda is issued and it shall form part of the RFP proposal / Bid document.

1	<p>In Clause No. 1.4.4. Pre-Qualification Criteria, Sl. No. PQ3 Experience, Under “1. Instruction to Bidders”, Page 21– ‘<u>Word published as</u>’ “in last 5 (Five) financial years (FY 2012-13, 2013-13, 2014-15, 2015-16 and 2016-17)”</p> <p><u>‘to be read as’</u></p> <p>“in last 5 (Five) financial years (FY 2013-14, 2014-15, 2015-16, 2016-17 and 2017-18)”</p>
2	<p>In Clause No. 1.4.4. Pre-Qualification Criteria of Sl. No. PQ5, Under “1. Instruction to Bidders”, Page 22– ‘<u>Sentence published as</u>’ “The Sole Bidder or the Lead Member of consortium should have a valid ISO 9001:2008 or similar quality certification.”</p> <p><u>‘to be read as’</u></p> <p>“The Sole Bidder or the Lead Member of consortium should have a valid ISO 9001:2015 and ISO 27001:2013”.</p> <p>Also, Sl.No.7 of Annexure 1.1 - Check-list for the Pre-Qualification Proposal, at page 22- ‘<u>Sentence published as</u>’ “Valid copy of the ISO 9001:2008 or higher certification”</p> <p><u>‘to be read as’</u></p> <p>“Valid copy of ISO 9001:2015 and ISO 27001:2013 certifications”.</p>

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3	<p>In Clause No. 1.4.5. Technical Evaluation Criteria- under the column “Method of allotting marks for technical score” at Page 23– <u>‘Sentence published as’</u> “Sole bidder / any member of Consortium having implemented 1000 smart class rooms or more will be awarded 15 marks and other bidders will be allocated marks proportionately. E.g. Bidder with 1000 classrooms will get 15 marks and bidder with 500 classrooms will get $500/1000 \times 15 = 7.5$ marks”</p> <p><u>‘to be read as’</u></p> <p>“Sole bidder / any member of Consortium having implemented 500 smart class rooms or more will be awarded 15 marks and other bidders will be allocated marks proportionately. E.g. Bidder with 500 classrooms will get 15 marks and bidder with 250 classrooms will get $(250/500) \times 15 = 7.5$ marks”</p>
4	<p>In Clause No. 1.4.6. Eligible Goods and Services, and OEM Criteria of Sl. No. d, Under “1. Instruction to Bidders”, Page 24– <u>‘Sentence published as’</u> “The OEM for all active components should give a declaration that products or technology quoted are neither end-of-sale nor end-of-life as on the date of installation and commissioning and are not end-of-support till the successful completion of O&M period of the project as Annexure 2.4 in the RFP”</p> <p><u>‘to be read as’</u></p> <p>“The OEM should give a declaration that all products or technology quoted are neither end-of-sale nor end-of-life as on the date of installation and commissioning and are not end-of-support till the successful completion of O&M period of the project as Annexure 2.4 in the RFP”</p>

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5	<p>In Clause No. 3. Procurement Customization and Deployment of Software and content, of Sl. No. f, Under “2. Scope of Work and Terms of Reference”, Page 34– ‘<u>Sentence published as</u>’ “Education content should be separately available in Malayalam and English with voice and Animation relevant to the subject. Minimum 2000 modules in each language per subject. Each module of minimum 3 minutes duration. The syllabus should be transformed into video form as required with animation and graphics to support complete syllabus.”</p> <p><u>‘to be read as’</u></p> <p>“Education content should be available in Malayalam or English with voice and animation relevant to the subject. Minimum 2000 modules in each language per subject. Each module of minimum 3 minutes duration. The content shall be required to be converted to Malayalam as required by SCERT during implementation. The syllabus should be transformed into video form as required with animation and graphics to support complete syllabuses.”</p>
6	<p>In Clause No. 3. Procurement Customization and Deployment of Software and content, of Sl. No. c, Under “2. Scope of Work and Terms of Reference”, Page 34– ‘<u>Sentence published as</u>’ “Procurement Guidelines and Content: Procurement guidelines issued by the Kerala Govt and IT@School for all projects related to smart class implementation shall be followed.</p> <p><u>‘to be read as’</u></p> <p>“Procurement Guidelines and Content: Procurement guidelines issued by the Kerala Government and IT@School for all projects related to smart class implementation shall be followed. Minimum specifications and conditions mentioned in Kerala Government Order GO <u>http://www.education.kerala.gov.in/downloads2014/order/ictguidelines_6.1.2018-1.pdf</u> to be complied with”.</p>

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7	<p>In Clause No. 7. Help Desk Service, point 3 of Sl. No. b, Under “2. Scope of Work and Terms of Reference”, Page 37– ‘<u>Sentence published as</u>’ “Dedicated toll free Phone Number (freely reachable from landline as well as all major mobile service providers)”</p> <p><u>‘to be read as’</u></p> <p>“Dedicated charge free Phone Number (freely reachable from landline as well as all major mobile service providers)”</p>
8	<p>In Clause No. 14.1 Payment terms. Sl. No. 1, Under “3. General Conditions of Contract (GCC) Page 37– ‘<u>Sentence published as</u>’</p> <ol style="list-style-type: none"> 1. “90% payment of the supply value of equipment will be made on submission of following documents: <ol style="list-style-type: none"> a) Certificate from the Purchaser / Employer of having receipt of Performance Bank Guarantee. b) Invoice in duplicate. c) Certificate from purchaser/ consignee indicating successful Installation, testing, commissioning, Training of equipment along with necessary operational training to its staff at the site as indicated in purchase order. d) Insurance Copy (transit plus storage). e) Packing list. 2. Out of 10% Balance amount: a) 5% will be released at the end of first year of DLP period after deducting if any charges for delay in attending fault, as penalty and b) 5% will be released at the end of second year of DLP and Final Acceptance Certificate after deducting any charges for delay in attending fault, as penalty”. <p><u>‘to be read as’</u></p> <ol style="list-style-type: none"> 1. “90% payment of the supply, installation and commissioning pertaining to total of Item No. 1, 2 and 3 in BOQ, will be made on submission of following documents: <ol style="list-style-type: none"> a) Invoice in duplicate. b) Certificate from purchaser/ consignee indicating successful Installation, testing, commissioning, of equipment along with necessary operational training to its staff at the site as indicated in scope of work. c) Insurance Copy (transit plus storage). d) Packing list. 2. Out of 10% Balance amount: a) 5% will be released at the end of first year of DLP period after deducting if any charges for delay in attending fault, as penalty and and b) 5% Balance amount (as retention money) of total of Item No. 1, 2 and 3 of BOQ will be released at the end Contract period including O & M after issue of Final Acceptance Certificate and deducting if any charges for delay in attending fault, as penalty”.

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9	<p>Clause No. 14.2 Retention Money. Under “3. General Conditions of Contract (GCC) Page 47– <u>‘Added</u></p> <p><u>‘Added clause is”</u></p> <p>“14.2 Retention Money</p> <p>(i) A retention amounting to 5 % (Five percent) of the gross amount of each bill will be deducted at the time of certifying interim payment, for the due execution and completion of the work including operation & maintenance under Contract. This retention amount is liable to be forfeited, partly or wholly, if the Contractor fails to carry out the assignment or to keep up the desired rate of progress as per Contract.</p> <p>(ii) The retention amount will be released on the successful completion of the work including operation and maintenance as certified by the competent authority.</p>
10	<p>In S No. 11 of “Annexure 2.5. - Technical Compliance Matrix”, Page 75– <u>‘Paragraph published as’</u> “Google for Education: The Educational Platform must be integrated with free tools available like Google for Education. It must seamlessly integrate the Google Classroom forum for empowering teachers to create classes, distribute assignments, send feedback, and see everything in one place. It is Instant. Paperless. Easy.”</p> <p><u>‘to be read as’</u></p> <p>“Google for Education or similar platform: The Educational Platform must be integrated with free tools available like Google for Education or similar platform. It must seamlessly integrate the Google Classroom forum or similar forum for empowering teachers to create classes, distribute assignments, send feedback, and see everything in one place. It is Instant. Paperless. Easy.”</p>
11	<p>Annexure 3.1 - Financial Proposal Cover Letter at Page 78 & 79–</p> <p><u>‘Deleted’.</u></p>

Bidders shall make note of the same & submit their Proposals accordingly.

Sd/-
Managing Director
Cochin Smart Mission Limited